INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		<u>INDIVIDUAL PERIOD</u>		<u>CUMULATIVE PERIOD</u>		
	Notes	Current Quarter 31.3.2020 RM	Preceding Quarter 31.3.2019 RM	Current Year To Date 31.3.2020 RM	Preceding Year To Date 31.3.2019 RM	
Revenue	A9	8,776,638	7,238,990	23,588,799	19,925,597	
Cost of sales		(2,015,351)	(2,378,732)	(6,282,652)	(6,392,262)	
Gross profit		6,761,287	4,860,258	17,306,147	13,533,335	
Other income		458,341	85,863	1,161,847	711,498	
Administrative expenses		(1,141,459)	(1,359,893)	(3,460,293)	(4,482,210)	
Other operating expenses		(1,269,704)	(85,143)	(1,512,461)	(236,089)	
Selling and distribution expenses		(1,163,477)	(228,927)	(2,660,690)	(585,572)	
Profit before tax	B11	3,644,988	3,272,158	10,834,550	8,940,962	
Taxation	B5	(923,154)	(1,232,936)	(2,731,866)	(2,742,268)	
Profit after tax		2,721,834	2,039,222	8,102,684	6,198,694	
Other comprehensive income		-	266,667	300,000	1,466,667	
Total comprehensive income		2,721,834	2,305,889	8,402,684	7,665,361	
Profit after tax attributable to: - Owners of the Company		2,721,834	2,039,222	8,102,684	6,198,694	
Total comprehensive income attributable to: - Owners of the Company		2,721,834	2,305,889	8,402,684	7,665,361	
Earnings per share (sen) - Basic - Diluted	B10 B10	0.86 0.86	0.64 0.64	2.55 2.55	1.98 1.98	

The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2019 and the accompanying explanatory notes attached to the interim financial report.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited As at 31.3.2020 RM	Audited As at 30.06.2019 RM
ASSETS		
NON-CURRENT ASSETS		
Investment properties	235,440	237,220
Property, plant and equipment	27,094,798	22,274,619
Intangible assets	7,145,887	6,044,769
Investment in quoted shares	3,633,334	3,333,334
	38,109,459	31,889,942
CURRENT ASSETS		
Inventories	6,929,120	7,760,219
Trade and other receivables	12,445,537	10,971,769
Short term investments	32,508,544	8,215,696
Cash and bank balances	1,183,198	30,733,505
TOTAL 400FT0	53,066,399	57,681,189
TOTAL ASSETS	91,175,858	89,571,131
EQUITY AND LIABILITIES EQUITY		
Share capital	60,074,000	60,074,000
Merger reserve	(14,225,998)	(14,225,998)
Fair value reserve	2,433,334	2,133,334
Retained profits	33,353,344	28,904,714
TOTAL EQUITY	81,634,680	76,886,050
NON-CURRENT LIABILITIES		<u> </u>
Deferred tax liabilities	220 071	000 074
Government grants	228,971 5,267,480	228,971
Government grants	5,496,451	4,119,549 4,348,520
CURRENT LIABILITIES	5,490,431	4,340,320
Trade and other payables	2,401,247	3,316,027
Amount owing to shareholders	1,060,000	4,240,000
Current tax liability	583,480	780,534
Sarrone tax nabiney	4,044,727	8,336,561
TOTAL LIABILITIES	9,541,178	12,685,081
TOTAL EQUITY AND LIABILITIES	91,175,858	89,571,131
TOTAL EXOLL MID FINDIFILES	91,173,030	09,311,131
Net asset per share	0.26 (2)	0.25 (1)

Notes:

- (1) Based on the Company's weighted average issued share capital of 313,493,021 ordinary shares in the Company.
- (2) Based on the Company's issued share capital of 317,743,815 ordinary shares in the Company.

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2019 and the accompanying explanatory notes attached to the interim financial report.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

		Non-distributable		<u>Distributable</u>	Total Attributable to
	Share Capital RM	Merger Reserve RM	Fair value Reserve RM	Retained Profits	Owners of the Company
Period Ended 31 March 2019					
At 1 July 2018	15,161,000	(14,225,998)	-	26,732,062	27,667,064
Issuance of shares	44,913,000	-	-	-	44,913,000
Share issuance expenses	-	-	-	(949,036)	(949,036)
Dividend	-	-	-	(7,308,139)	(7,308,139)
Total comprehensive income for the period	-	-	1,466,667	6,198,694	7,665,361
At 31 March 2019	60,074,000	(14,225,998)	1,466,667	24,673,581	71,988,250
Period Ended 31 March 2020					
At 1 July 2019	60,074,000	(14,225,998)	2,133,334	28,904,714	76,886,050
Dividend	-	-		(3,654,054)	(3,654,054)
Total comprehensive income for the period	-	-	300,000	8,102,684	8,402,684
At 31 March 2020	60,074,000	(14,225,998)	2,433,334	33,353,344	81,834,680

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2019 and the accompanying explanatory notes attached to the interim financial report.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	For the Financial Period Ended 31.3.2020	For the Financial Period Ended 31.3.2019
	RM	RM
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	10,834,550	8,940,962
Adjustments for:		
Non-cash items	532,093	438,489
Non-operating items	91,200	(548,754)
Operating profit before working capital changes	11,457,843	8,830,697
	.,,,	3,333,331
Changes in working capital:		
Inventories	(113,781)	546,082
Receivables	(1,792,644)	2,096,529
Payables	(914,779)	(1,092,290)
Cash generated from operations	8,636,639	10,381,018
Interest received	1,065,134	548,755
Tax paid	(2,928,920)	(2,354,861)
Net cash generated from operating activities	6,772,853	8,574,912
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(5,185,204)	(5,227,738)
Development expenditure	(1,212,718)	(744,861)
Purchase of quoted shares	-	(1,200,000)
Dividend received	33,333	(, , ,
Government grants received	1,168,331	757,668
Net cash used in investing activities	(5,196,258)	(6,414,931)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	(3,654,054)	(7,308,139)
Repayment to shareholders	(3,180,000)	(3,180,000)
Issuance of shares	(0,100,000)	43,963,964
Net cash (used in)/generated from financing activities	(6,834,054)	33,475,825
(),	(0,000)	
Net change in cash and cash equivalents	(5,257,459)	35,635,806
Cash and cash equivalents at beginning of the financial period	38,949,201	2,279,363
Cash and cash equivalents at end of the financial period	33,691,742	37,915,169
Oak and each ambalants around 11 to 11 to		
Cash and cash equivalents comprise the following:	400.000	20 000 000
Fixed deposits with licensed banks	102,880	32,000,000
Placement in Money Market Funds Cash and bank balances	32,508,544 1,080,318	- 5 015 160
Cash and Dank Dalances	33,691,742	5,915,169 37,915,169
	33,031,142	3 <i>1</i> ,913,109

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2019 and the accompanying explanatory notes attached to the interim financial report.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

A EXPLANATORY NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 31 MARCH 2020

A1 Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") No. 134: Interim Financial Reporting and Paragraph 9.22 and Appendix 9B of the ACE Listing Requirements of Bursa Malaysia Securities Berhad ("Listing Requirement").

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2019 and the accompanying explanatory notes attached to this interim financial report.

A2 Summary of Significant Accounting Policies

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the audited financial statements of the Group for the financial year ended 30 June 2019. The Group have not applied the following new standards, amendments and IC Interpretation that have been issued by the MASB and relevant to its operation but are not yet effective:

		Effective Date
MFRS 16	Leases	1 January 2019
IC Interpretation 23	Uncertainty over Income Tax Treatments	1 January 2019
Amendments to MFRS 9	Prepayment Features with Negative Compensation	1 January 2019
Amendments to MFRS 3, MFRS 11, MFRS 112 and MFRS 123	Annual Improvements to MFRS Standards 2015 - 2017 Cycle	1 January 2019
Amendments to MFRS 119	Plan Amendment, Curtailment or Settlement	1 January 2019
Amendments to MFRSs	Amendments to References to the Conceptual Framework in MFRS Standards	1 January 2020
Amendments to MFRS 101 and MFRS 108	Definition of Material	1 January 2020
MFRS 17	Insurance Contracts	1 January 2021

The above standards, amendments and IC Interpretation are not expected to have significant impact on the financial statements of the Group upon their initial application.

A3 Auditors' Report

The audited financial statements of the Group for the financial year ended 30 June 2019 was not subject to any audit qualification.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

A EXPLANATORY NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 31 MARCH 2020 (CON'T)

A4 Comments about Seasonal and Cyclical Factors

The Group's business operations for the quarter ended 31 March 2020 were not materially affected by significant seasonal or cyclical fluctuations.

A5 Items or Unusual Nature and Amount

There were no unusual items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence during the current quarter under review.

A6 Changes in Estimates

There were no major changes in estimates that have had a material effect in the current quarter under review.

A7 Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debts and equity securities for the current financial quarter under review.

A8 Dividends Paid

A single tier tax exempt interim dividend of 0.55 sen per ordinary share amounted to RM1,747,591 in respect of the financial year ending 30 June 2020 was paid on 17 March 2020.

A9 Segmental Reporting

The Group's revenue based on the geographical location of its customers is as follows:

	Current Quarter 31.3.2020 RM	Preceding Quarter 31.3.2019 RM	Current Year To Date 31.3.2020 RM	Preceding Year To Date 31.3.2019 RM
Malaysia	8,754,910	6,864,818	23,210,459	19,007,226
Others	21,728	374,172	378,340	918,371
	8,776,638	7,238,990	23,588,799	19,925,597

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

A EXPLANATORY NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 31 MARCH 2020 (CON'T)

A9 Segmental Reporting (con't)

The Group's revenue based on the activities is as follows:

	Current Quarter 31.3.2020 RM	Preceding Quarter 31.3.2019 RM	Current Year To Date 31.3.2020 RM	Preceding Year To Date 31.3.2019 RM
House Brand	7,477,921	5,749,197	19,111,735	14,978,963
OEM	1,298,717	1,489,793	4,477,064	4,946,634
	8,776,638	7,238,990	23,588,799	19,925,597

A10 Valuation of Property, Plant and Equipment

The Group did not carry out any valuation on property, plant and equipment in the current quarter under review.

A11 Capital Commitments

As at 31.3.2020 RM

Purchase of property, plant and equipment

1,543,845

A12 Subsequent Events

There were no events subsequent to the end of the current financial period from the date of the issue of this report that are expected to have a material impact on the Group.

A13 Changes in Composition of the Group

There were no changes in the composition of the Group in the current quarter under review.

A14 Contingent Liabilities

There were no contingent liabilities as at the date of this interim report.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

A EXPLANATORY NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 31 MARCH 2020 (CON'T)

A15 Significant Related Party Transactions

There were no significant related party transactions in the current quarter under review.

B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENT

B1 Group Performance Review

(a) Performance of the current quarter (Q3 2020) against the preceding quarter (Q3 2019)

The Group recorded revenue of RM8.78 million for the current quarter under review compared to RM7.24 million for the preceding quarter. Revenue from House Brand contributed 85.2% of the total revenue for the current quarter under review and recorded an increase of 30.1% when compared to the preceding quarter. The increase of 21.2% in the total revenue was mainly due to higher sales contribution from House Brand segment resulted from introduction of new products, increase in number of new customers and overall increase in sales orders from existing customers.

The increase in other income was mainly due interest earned from fixed deposits and placements in money market funds.

The decrease in administrative expenses was mainly due to accruals of directors' bonus in the preceding quarter and lower staff cost incurred in the current guarter under review.

The increase in other operating expenses was mainly due to provision for doubtful debts and stocks obsolescence made in the current quarter under review.

The increase in selling and distribution expenses were mainly due to higher accruals of marketing campaign expenses for NWPP, increase in staff cost due to upward salary revision, accruals of sales commissions for sales staff and higher logistic and transport charges.

(b) Performance of the current cumulative quarter (9 months Q3 2020) against the preceding cumulative quarter (9 months Q3 2019)

The Group recorded revenue of RM23.59 million for the current cumulative quarter under review compared to RM19.93 million for the preceding cumulative quarter. Revenue from House Brand contributed 81.0% of the total revenue for the current cumulative quarter under review and recorded an increase of 27.6% when compared to the preceding cumulative quarter. The increase of 18.4% in the total revenue was mainly due to higher sales contribution from House Brand segment resulted from introduction of new products, increase in number of new customers and overall increase in sales orders from existing customers.

The increase in other income was mainly due to interest earned from placement in money market funds in the current cumulative quarter.

The decrease in administrative expenses was mainly due to expenses related to the Initial Public Offering and listing to the ACE Market of Bursa Malaysia and accruals of staff bonus both incurred in the preceding cumulative quarter.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENT (CON'T)

(b) Performance of the current cumulative quarter (9 months Q3 2020) against the preceding cumulative quarter (9 months Q3 2019) (con't)

The increase in other operating expenses was mainly due to provision for doubtful debts and stocks obsolescence made in the current cumulative quarter.

The increase in selling and distribution expenses were mainly due to higher accruals of marketing campaign expenses for NWPP, increase in staff cost due to upward salary revision, accruals of sales commissions for sales staff and higher logistic and transport charges.

B2 Performance of the current quarter (Q3 2020) against the immediate preceding quarter (Q2 2020)

	Current Quarter 31.3.2020	Immediate Preceding Quarter 31.12.2019	Difference	
	RM	RM	RM	%
Revenue	8,776,638	8,819,126	(42,488)	(0.5)
Profit before tax	3,644,988	4,734,235	(1,089,247)	(23.0)
Profit after tax	2,721,834	3,545,423	(823,589)	(23.2)

The Group performance was consistent with its past quarterly performance trends.

For the quarter under review, the Group's revenue decreased marginally by 0.5% from RM8.82 million to RM8.78 million. This was mainly due to lower sales order for the OEM products. Although sales of House Brand products recorded an increase of 5.3%, sales of OEM products recorded a decrease of 24.4%.

The decrease in profit before tax and profit after tax were mainly due to higher other operating expenses and selling and distribution expenses incurred in the current quarter under review.

B3 Prospects for the Current Financial Year

The Group will continue to focus on growing its market share and continuing its research and development on its new products for the remaining financial guarter of the FYE 30 June 2020 and into the new financial year.

Barring any unforeseen circumstances, the Board believes that the Group's prospects in the financial year ending 30 June 2020 remains positive.

B4 Profit Forecast or Profit Guarantee

The Group did not issue any profit forecast or profit guarantee during the current financial guarter under review.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENT (CON'T)

B5 Taxation

	Current Quarter 31.3.2020 RM	Preceding Quarter 31.3.2019 RM	Current Year To Date 31.3.2020 RM	Preceding Year To Date 31.3.2019 RM
Income Tax	923,154	1,104,942	2,731,866	2,572,373
Deferred Tax	-	127,994	-	169,895
	923,154	1,232,936	2,731,866	2,742,268
Effective tax rate	25.3	37.7	25.2	30.7

The effective tax rate for the current quarter was slightly higher than the statutory tax rate of 24% mainly due to certain expenses not deductible for tax purposes.

B6 Status of Corporate Proposals

There were no corporate proposals announced but not completed as at the date of this report.

B7 Utilisation of Proceeds Raised from Public Issue

The gross proceeds from the Public Issue of RM44.91 million is intended to be utilised in the following manner:

		Proposed Utilisation	Actual Utilisation	Deviation: Surplus/ (Deficit)	Percentage Utilised	Estimated Timeframe for Utilisation (N1)	Explanation
No	Details of use of proceeds	RM'000	RM'000	RM'000	%		
	Construction of new GMP- compliant production facility	16,500	(14,956)	-	90.6	Within 24 months	N2
(ii)	R&D activities	11,600	(1,463)	-	12.6	Within 36 months	
` '	Expansion of our retail market presence	5,000	(2,864)	-	57.3	Within 36 months	
(iv)	Working capital	9,213	(9,530)	(317)	100.0	Within 12 months	N3
(v)	Estimated listing expenses	2,600	(2,283)	317	100.0	Immediate	N3
		44,913	(31,096)	-	69.2		

Notes:

- 1) From the date of listing of the Company on the ACE Market of Bursa Securities. The utilisation of proceeds disclosed above should be read in conjunction with the Prospectus of the Company dated 28 June 2018.
- 2) The construction of the new GMP Plant had commenced in August 2017 and Phase 1 is completed and have successfully obtained the Certificate of Completion and Compliance (CCC) on 8 May 2020. Construction of Phase 2 shall commence after physical occupancy of Phase 1.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENT (CON'T)

B7 Utilisation of Proceeds Raised from Public Issue (con't)

The excess of RM0.317 million previously allocated for the listing expenses will be utilised for general working capital requirements of the Group. It was due to overestimation of printing, advertising expenses, regulatory fees and professional fee.

B8 Group Borrowings

As at the date of this report, the Group has no bank borrowings.

B9 Material Litigation

As at the date of this report, the Group was not engaged in any material litigation.

B10 Earnings per Share

The basic and diluted earnings per share for the current quarter and financial period-to-date are computed as follows:

	Current Quarter 31.3.2020	Preceding Quarter 31.3.2019	Current Year To Date 31.3.2020	Preceding Year To Date 31.3.2019
Profit after taxation attributable to owners of the Company (RM)	2,721,834	2,039,222	8,102,684	6,198,694
Total weighted average issued share capital	317,743,815	317,743,815	317,743,815	312,379,291
Basic earnings per share (sen) (1)	0.86	0.64	2.55	1.98
Diluted earnings per share (sen) (2)	0.86	0.64	2.55	1.98

Notes:

- 1) The basic earnings per share are computed based on the profit attributable to the equity shareholders of the Company divided by the total number of ordinary shares in issue for the period under review.
- 2) Diluted earnings per share are equivalent to the basic earnings per share as the Group does not have convertible securities as at 31 March 2020.

INTERIM FINANCIAL REPORT FOR THE THIRD (3rd) QUARTER ENDED 31 MARCH 2020

B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENT (CONT'D)

B11 Profit Before Taxation

Profit before tax is arrived at after charging/(crediting):

			Current	Preceding
	Current	Preceding	Year	Year
	Quarter	Quarter	To Date	To Date
	31.3.2020	31.3.2019	31.3.2020	31.3.2019
	RM	RM	RM	RM
Cost of inventories recognised as an expense	1,275,305	1,910,924	4,342,199	5,111,185
Depreciation	132,643	108,439	365,024	321,100
Provision for doubtful debts	255,108	68,608	318,876	127,149
Provision for stock obsolescence	944,880	-	944,880	-
Amortisation of intangible assets	37,200	-	111,600	-
Realised loss on foreign exchange	10,863	35,071	23,073	35,071
Interest income	(440,771)	(4,368)	(1,065,134)	(548,755)
Amortisation of deferred income	(6,800)	-	(20,400)	-
Realised gain on foreign exchange	(10,770)	-	(18,752)	-
Unrealised gain on foreign exchange	-	(1,319)	-	(1,319)
Other income	-	(80,176)	(24,228)	(161,424)
Dividend Income	-	-	(33,333)	-

B12 Declared Dividend

No dividend was proposed by the Board of Directors for the current quarter under review.

B13 Authorisation for issue

The quarter financial report was authorised for issue by the Board in accordance with a resolution of the Board dated 21 May 2020.

BY ORDER OF THE BOARD

Wong Youn Kim (MAICSA 7018778) Company Secretary

Kuala Lumpur 21 May 2020